

Organized by



Confederation of Indian Industry

In Association with



Integral Coach Factory

# International Exhibition and Conference on Rail Coaches and Train Sets



**INTERNATIONAL RAIL COACH EXPO**

17 – 19 May 2018 | ICF, Chennai, India

[www.railcoachexpo.in](http://www.railcoachexpo.in)

## INDIAN RAILWAYS: THE OPPORTUNITY

The government's move to reinvigorate Indian Railways offers unprecedented business opportunities worth Rs. 6.7 lakh crore in the five years to 2020.

- Diamond Quadrilateral network of high-speed rail, connecting major metros and growth centers of the country
- Port connectivity through the PPP mode of funding
- Development of identified stations to international standards with modern facilities and passenger amenities through PPP mode
- Private investment in railway logistics is to be encouraged
- Harness solar energy by utilizing rooftop spaces of railway stations, other railway buildings and land, through the PPP mode
- Rail tourism is on the anvil, with emphasis on the introduction of eco-tourism and education tourism in the North-eastern states



The Confederation of Indian Industry (CII) has been organizing the International Railway Equipment Exhibition (IREE) – Asia's largest event for the Railway Industry – in association with Indian Railways since 1990.

## INTERNATIONAL RAIL COACH EXPO

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IRCE 2018 - is a new CII initiative in association with the Integral Coach Factory (ICF), Ministry of Railway to provide an opportunity for all stakeholders of the railway sector for advanced coach development, including interiors, to come under one roof for effective business networking with key stakeholders from across the globe.

The exhibition will be an ideal platform for the industry to display latest technological advancements in rail coach manufacturing, interiors, related products and technical services. It will also be providing a platform for the Indian Railway units to showcase their future requirements and visions.

## INTERNATIONAL RAIL COACH EXPO (IRCE)- Objective

- Create a neutral platform amongst Industry, ICF & IR production houses for sharing of knowledge
- Identify and address the needs of innovations and technology in Rail Coach Design & Development
- Make it an event for exclusive display of innovative products and services from across the globe to help increase efficiencies, competitiveness, safety, and service levels in the ever-expanding Indian Railways

## BUSINESS NETWORKING OPPORTUNITY

- Conference/panel discussions, B2B meetings – will create a forum for exchange of ideas amongst experts in this field

THE EVENT WILL BRING EXHIBITORS AND VISITORS FROM ALL OVER THE WORLD WITH A FOCUS ON CONTINUOUS MODERNIZATION AND EXPANSION OF INDIAN RAILWAYS.



## EXHIBITOR PROFILE:

New products and technologies, innovations, and services for production, running and maintenance of Rail Transportation System from the following segments:

- Coach design
- Mechanical products for coaches
- Electrical traction systems
- Electrical fittings and controls
- Train set technologies
- Train communication network and passenger information system
- Coaches for metro and mono rail
- Welding equipment and technologies for coaches
- Companies planning new launches & innovations
- Academic institutions dealing in the rail sector
- On-board entertainment and catering services
- Agencies for analysis, consulting, development & planning
- Anticorrosion and paint technologies for coaches

## VISITOR PROFILE:

- Senior executives and engineers from various units
- IR board members
- Head of divisions and technical personnel from all Indian railways units and psus
- ICF – head of divisions and all technical staff
- Personnel from design and academic institutions with interest in railways
- Investors & funding agencies
- CEOs and senior development personnel from connected industries
- Officers from relevant government of India ministries/organisations/departments
- Decision makers and technical experts from manufacturing sector
- Visitors from neighboring countries as ICF has export contracts

## SPACE RENTALS \*

Space Type	Domestic Members (INR per sq. m.)	Domestic Non-Members (INR per sq. m.)	Overseas Exhibitors (USD per sq. m.)	Electricity (INR / USD)
Indoor Raw Space (Minimum 36 sqmts)	8000.00	8500.00	250	3000 / 80 per KW
Indoor Built Up Space (Minimum 36 sqmts)	9000.00	9500.00	280	300 / 10 per sqmt** (Mandatory)
Outdoor Raw Space (Minimum 36 sqmts)	5000.00	5500.00	200	3000 / 80 per KW
SSI Built-up (Minimum 12 sqmts)	8000.00	8500.00	NA	300 per sqmt** (Mandatory)

\* Taxes will be extra as applicable

\*\* Mandatory Electricity Charges. For extra electricity and demonstration purpose, INR 3000 / USD 80 will be charged as per requirement in KW basis for exhibition days.



The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes. CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895, India's premier business association has over 8,500 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 200,000 enterprises from around 250 national and regional sectoral industry bodies.

CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, healthcare, education, livelihood, diversity management, skill development, empowerment of women, and water, to name a few. As a developmental institution working towards India's overall growth with a special focus on India@75 in 2022, the CII theme for 2017-18, India@75: Inclusive. Ahead. Responsible emphasizes Industry's role in partnering Government to accelerate India's growth and development. The focus will be on key enablers such as job creation; skill development and training; affirmative action; women parity; new models of development; sustainability; corporate social responsibility, governance and transparency.

With 67 offices, including 9 Centres of Excellence, in India, and 11 overseas offices in Australia, Bahrain, China, Egypt, France, Germany, Iran, Singapore, South Africa, UK, and USA, as well as institutional partnerships with 344 counterpart organizations in 129 countries, CII serves as a reference point for Indian industry and the international business community.



Integral Coach Factory is a premier Production Unit of Indian Railways manufacturing railway passenger coaches. ICF is versatile in manufacturing coaches for main line, suburban, metro, self propelled, luxury, special purpose coaches like Emission Test Car, accident relief train etc. ICF is the World's No.1 coach manufacturer in terms of quantity and varieties of coaches made so far with over 55000 coaches in more than 500 variants passing through the portals of ICF. ICF's USP covers design, development, manufacture and design validation of various types of coaches for Indian Railways, non-Railway customers and for export. Today, the coach factory produces more than 2500 coaches of more than 50 variants in a year. ICF has started manufacturing stainless steel coaches in a big way. Coaches for Kolkata Metro, DEMU and EMU train sets are also made out of stainless steel. ICF has also been foraying into exports and adoption of cutting edge technology. ICF has exported large number of coaches to Afro-Asian countries, including Diesel Electrical Multiple Units recently to Sri Lanka. Self propelled Diesel Train sets and Electric Train sets with 3-phase state-of-the-art technology are currently under manufacture. Development of high speed Train sets (Nicknamed Train-18) are also on hand.



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**For further details or space booking kindly contact:**

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Confederation of Indian Industry (CII)

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